



**Bill Barnett**  
C9 Hotelworks

Bill Barnett is a globally recognized hospitality, tourism and real estate advisor. He is the Founder and Managing Director of Asia-based C9 Hotelworks. In addition to being a leading consultant, he is a frequent speaker at industry events and conferences.

With over 30 years' experience in the Asia Pacific region, he has an extensive background in hotel operations, development and asset management. His past employment highlights include Senior Corporate roles at international hotel chains and publically listed companies. Bill is considered to be one of the foremost industry experts in the hotel residences sector.

As an entrepreneur Bill have co-developed two successful residential projects in Thailand and is actively involved in the online property marketplace FazWaz.com as Chief Strategy Officer. He is also currently acting as Business Development Advisor for Le Pirate International, which is a fast growing regional beach club chain.

To date Bill is the author of four books on travel, property and hospitality under the titles of Slave to the Bean, Collective Swag, It Might Get Weird and Last Call. His participation in professional bodies includes the International Society of Hospitality Consultants (ISHC) and is the Founding Advisor of the Phuket Hotels Association.



**Maurizio Bisicky**  
Anantara Vacation Club

Since joining in 2016, Maurizio Bisicky has played a key role in the development and success of Anantara Vacation Club. He managed a swift turnaround of the business in 2016, delivering momentous revenue and profit growth in 2017. In his current role as Chief Operating Officer, his focus lies in growing the talent pool and streamlining all operations to support the company's rapid growth and to allow for ambitious expansion plans in the future.

Born in Rome, Italy and fluent in 4 languages, Maurizio spent the last 20 years spearheading commercial organizations throughout several countries before joining the Anantara Vacation Club family. His experience includes a wealth of knowledge ranging from consumer products to financial services. Over the past 10 years he has been spearheading the Sales and Marketing operations of Marriott Vacations Worldwide in Europe and the Middle East.



**James E. Burba**  
BHN

Jim Burba is the co-founder and president of Burba Hotel Network LLC (BHN), the worldwide leader in developing and producing conferences for the hotel and tourism investment community. BHN hosts ten events each year around the world including: ALIS, ALIS Law, ALIS Summer Update, AOCAP, HICAP, HICAP UPDATE, HIFI, CHRIS, HOLA, and Hot.E. In 2008, BHN and Google teamed up to host Digital Discovery Day (D3) and in 2011, Burba was retained by the ITC, a joint agency of the UN and WTO to help organize WEDF which focused on tourism development in the least developed countries of the world.

Actively involved in the hotel investment arena for 30 years, Burba was formerly: a principal at Pannell Kerr Forster, Senior Managing Director with Insignia/Hotel Partners, VP/Worldwide Director of Advisory Services at WATG, and President at Horwath HTL (US). A member of the International Society of Hospitality Consultants (ISHC) and the Industry Real Estate Finance Advisory Council (IREFAC), Burba has received numerous honors including the Educational Institute Lamp of Knowledge Award, IREFAC's first Crystal Ball Award, and the ISHC Pioneer Award.

In 2007, California Governor, Arnold Schwarzenegger, re-appointed Burba to his second term on the California Travel & Tourism Commission and he recently served on its Executive Committee.



**Abid Butt**  
Dream Hotels

Abid Butt joined Dream Hotel Group only a few months ago to head the company's business interests in Asia Pacific, Middle East and Africa. With more than 30 years of global experience in the hospitality industry, Abid has a keen knowledge of organizational design and implementation supporting balance score card. He has held both the hotel operator (CEO - Banyan Tree Hotels & Resorts) as well hotel ownership (Asset Management – Host Hotels & Resorts) roles, being able to intimately understand and address the hospitality business challenges. His strategic acumen and drive to innovate has been instrumental in the launch of several hospitality brands; Four Points, Angsana, Dhawa and Cassia.

He is known as a compassionate and results driven professional who believes in developing talent and has been part of Georgetown University - Washington DC, faculty for the Leadership in Hospitality program. An engaged professional dedicated to making a difference, he has been an ambassador for the industry and has frequently spoken at global conferences. He received an honorary Doctorate of Business Administration in International Hotel and Tourism Management from Johnson & Wales University. He holds a Master of Science in Real Estate from Johns Hopkins University and a Master of Business Administration from University of Phoenix.



**Jonathan Cole**  
Aman

As General Counsel of Aman, Jonathan Cole is based in London and regularly advises on matters related to mixed-use resort and urban project development, negotiation of hotel management agreements, and brand strategy, among other areas of corporate and commercial law. Earlier in his career, he worked for 13 years at Marriott International primarily based in London, supervising a team of attorneys located in Orlando, London, Dubai, and Singapore in support of the international expansion of the MVCI shared ownership business. Later, Jonathan was appointed General Counsel and Senior Vice President, Development of Barcelona-based Stein Group International, which was once Europe's leading boutique hotel company with 16 hotels in seven European countries. In 2011 Mr Cole co-founded the Brazilian resort company, the International Residence Club, which brought an international calibre shared ownership product to the Brazilian market. Born and raised in the Washington, D.C. area, Jonathan studied Comparative Literature at Princeton University, received his law degree from the University of Virginia, and is admitted to practice in the State of New York. He is fluent in Spanish, French, Catalan, and Portuguese.



**Gary Croker**  
Wyndham Vacation Resorts

Gary Croker is Senior Vice President of Business Development for Wyndham Vacation Resorts Asia Pacific. The key focus of Gary's current role is to acquire resort inventory, establish and grow the Wyndham Vacation Ownership business in Asia.

Gary joined Wyndham Vacation Resorts Asia Pacific in 2003 initially as head of finance for the Asia Pacific region until 2007 before changing roles.

Gary is a senior finance executive and chartered accountant with 25 year's experience covering hospitality, transport, logistics and manufacturing. His experience encompasses operational financial roles, project management, cost reduction initiatives and information management. Gary has significant international experience working in Australia, New Zealand, Korea, Japan and the US for various companies ranging from large multi-national corporations to small start-up operations.



**Paul Dean**

Dean & Associates, Ltd.

Paul Dean has had over 30+ years involvement with international resort development and recreational real estate, with an emphasis on mixed use resorts. This includes hands-on involvement with the setting up of resorts and product legal structures in more than 20 jurisdictions. He has extensive experience of working with global hospitality brands including Hilton, Hyatt, IHG, Jumeirah, Kempinski, Mandarin Oriental, Marriott and Starwood.

He has worked with boutique and regional brands such as De Vere [UK], Franklyn, Gleneagles, Isrotel, Savoy Madeira, Six Senses, Soneva, Onyx and Yoo. He is co-author of the Encyclopaedia of Forms & Precedents Vo; 41A - Shared Ownership published by Lexis-Nexis;

All forms of Recreational Real Estate including Branded Residences, BTUL, Condo-hotels, Fractional Interests and Private Residence Clubs plus vacation ownership. Feasibility analysis, financial modelling, concept development and product design, product legal structuring, usage plan design, preparation of operating budgets, reserve funding, marketing and sales strategies and subsequent implementation.



**James Doolan**

Marriott International

James Doolan is a member of Marriott International's Asia-Pacific Development team, based in Hong Kong. He has oversight for development of Marriott International's brands in Thailand, New Zealand, Australia and the South Pacific. In addition, he has worked on hotel projects in Vietnam, Japan, India, Hong Kong, Korea and Macau.

Recent transactions include signing management contracts for the Element Richmond Melbourne, the Four Points by Sheraton Auckland and the Phuket Marriott Resort & Spa Merlin Beach.

Prior to assuming a development role, James was part of Marriott's in-house legal team, responsible for negotiation of management contracts and related agreements throughout the Asia-Pacific region. James joined Marriott after 7 years as a corporate and M&A lawyer, in New Zealand and Hong Kong.



**Darren Ettridge**

Interval International

Darren Ettridge is responsible for managing Interval's sales and service operations in Europe, Middle East, Africa and Asia. In this role he directs sales and resort marketing strategies and oversees the operations of Interval's offices in the region.

In addition, Ettridge is responsible for the resort affiliation, servicing and marketing of Preferred Residences, a membership and exchange programme for luxury shared ownership properties.

Ettridge joined Interval International in 2000 as Director of Sales and Service with responsibility for the UK and Scandinavia. He has extensive experience within the vacation ownership sector initially gained with his previous employer, First National Bank (FNB). While holding various positions during his seven-year tenure with FNB, immediately prior to joining Interval he was General Manager of sales and operations for the company's vacation ownership division. This department provided consumer lending for the purchase of timeshare.

During his time with FNB and Interval, Ettridge has become an established and respected figure within the EMEA timeshare industry. He is based at Interval's London office.

Ettridge serves on the Main Board of the Resort Development Organisation in Europe.



**Gordon Gurnik**  
RCI

Gordon Gurnik is president of RCI, the worldwide leader in vacation exchange and provider of travel services to businesses and consumers, serving 3.8 million members and approximately 4,300 vacation ownership resorts. RCI is the largest exchange network in existence – offering the most expansive selection of high quality choices, a sizeable and established membership base, marketing support and lead-generation capabilities, and extensive rental and distribution channels. Gurnik is responsible for all RCI operations.

A long-term veteran of RCI, Gurnik joined the company in 1987, serving in various roles during his tenure including within the contact centers' operations, revenue management where he created the company's inventory valuation and exchange priority systems, club development, and product development. Recently he led the exchange business through a process to significantly enhance the online exchange experience for RCI's members, making planning and booking a vacation simpler and more fun while adding many new benefits and capabilities for all of RCI's members.

Through the years, he has been instrumental in advancing the company's products including the development of *RCI Points*<sup>®</sup>, the largest points-based exchange system, *The Registry Collection*<sup>®</sup> program, the industry's first and foremost luxury exchange product, and the enhancements to RCI<sup>®</sup> Weeks which transformed the program by adding more transparency and flexibility than ever before. He has consulted on the development and implementation of most of the shared ownership clubs and has facilitated the majority of the brands launched into the timeshare sector.



**Timothy Hackett**  
Century Properties Group

Mr. Hallett is the President of Century Properties Group Leisure and Lifestyle Business and Board Member and Advisor to the Founder of Revolution Pre-crafted.

Tim is an experienced Hospitality Real Estate Professional, working at the leading edge of Hospitality Development, Innovation and Value Creation with specific expertise in the Asian Pacific and emerging markets with a focus on developing Innovative Hospitality Mixed Use, Alternative Ownership and Lifestyle Real Estate projects across the Asia Pacific Region.

Revolution is a collection of Limited Edition, Pre-crafted Properties, including Homes and Pavilions, the Project unites sixty one (61) of the world's top designers to create an exclusive series of Pre-fabricated, livable spaces.

With a network of Cutting-edge technologies and Cost-efficient productions systems, Revolution is democratizing High-design and Architecture by introducing designed spaces in exclusive collaboration with Industry leading creatives.



**Joseph W. Hickman**  
Interval International

Joe Hickman has held the position of vice president/executive director for Interval International Asia Pacific for over 15 years. He has responsibility for implementing business development activities for Asia-Pacific, including affiliating resorts with Interval International's global network, developing and directing sales and resort marketing strategies, as well as managing developer client relationships.

Hickman has lived and worked in Asia for over 35 years and has spent his entire professional career in the hospitality and timeshare industries. He has worked with Westin, Shangri-La and Conrad Hotels in Asia Pacific and served as corporate director for vacation ownership for Hilton Hotels, being part of the team that pioneered Hilton's entry into the timeshare industry. From 1995 through 2000, he was the Executive Director for RCI Asia Pacific. Over the years, he has been responsible for marketing, public relations, member and resort services, business development, IT, human resources, as well as call centre operations in Asia and Australia. He has amassed experience in a broad range of areas including resort management, sales and marketing, finance, resort services, business development and call center operations.

Joe has serves on a variety of industry boards including the Timeshare Associations of Thailand, Singapore, Malaysia and Australia.



**Minh Ho**  
Horwath HTL Pacific Asia

After graduating from Ecole hôtelière de Lausanne with a specialisation in finance, she joined Pan Pacific Hotel Group, looking after Revenue Management and Performance Management. Joined Horwath HTL in 2015, her areas of speciality include financial feasibility, tourism planning, market research and performance analysis for projects across the Asia Pacific region, including Indonesia, Malaysia, Maldives, Singapore, Thailand, and Vietnam.



**Meghan Joseph**  
Facebook

Meghan Joseph is a growth strategist with a global perspective and track record of successfully developing channels to expand clients' reach, revenue, and profitability through direct response and online advertising. Now heading up Travel partnerships for Facebook in Southeast Asia based out of Singapore, Meghan leads initiatives with global hotel companies, airlines, tourism boards, and more to grow their businesses through Facebook.

Before joining Facebook, Meghan worked on both the client side and agency side working with start-ups to Fortune 50 companies leading teams and creating new digital marketing channels. In addition to driving digital growth, Meghan enjoys traveling and spending time with her husband and two small children.



**Hermione Joye**  
Google



**Gary M. Knowles**  
Karma Group

Gary has had significant experience in various leadership roles across multiple business sectors and geographic regions. His base knowledge is founded on a chartered accountant's qualification and he has held senior leadership roles as CFO, COO, CEO and Corporate Advisor. Gary is currently the Group Chief Executive Officer for the Karma Group and has been with the Group for nine years.

Gary's exposure to mergers and acquisitions, post acquisition integration and leveraging the best out of multiple acquisitions is seen as a core strength, together with his ability to cut across multiple business models and geographical regions to deliver synergies and efficient business processes and outcomes. Gary has had success as a key member of a number of executive teams where growth targets and core objectives have been achieved and surpassed for sustained periods.

Gary has a proven track record in various leadership roles and continues to be excited by the opportunities afforded by a dynamic business with significant growth expectations. Gary is focussed on delivering stakeholder value to the team, the business and his shareholders and is committed to driving a positive contribution to the Group's vision.



**Michael N. Kosmas**  
The First Group

Michael is a veteran of the mixed use / alternative ownership & hotel industry. Michael has lived and worked in Asia since 2009, consulting on sales, marketing, operations and financial modeling for mixed use projects including Anantara, and Banyan Tree's Vacation Club and currently serves as SVP Operations Asia Pacific for the Dubai based hotel developer "The First Group". His work with major banks and financial institutions earned him a reputation for lucrative partnership alliance marketing deals across China and SEA. His work in China, the US and Caribbean included executive level positions with Starwood & Marriott. Michael earned his Masters of Business Degree in Marketing & Finance from Embry Riddle Aeronautical University in Daytona Beach, Florida graduating with Honors in 2000.



**Eric J. Levy**  
TSI

Eric Levy is Managing Director of Tourism Solutions International (TSI). TSI is a hospitality investment firm with more than 20 years presence in Asia. In addition to its investment and asset management activities, it conducts select advisory work that is investment related.

With TSI, Eric was a founding partner with Octagon Capital Partners in 2002 to 2005. At Colony Capital Asia Pacific, Eric was Executive Vice President, where he was involved in various sectors of the real estate industry. His main focus was to drive Colony's hotel investment efforts in Asia.

Prior to returning to TSI, he was the Senior Vice President Growth and Development for Pan Pacific Hotels Group where he had global responsibility for growing the company through acquisitions and third party management contracts.

He was also a Senior Partner with Horwath Asia Pacific and a Founder and President of Horwath Hotel Partners, providing hotel brokerage services primarily to Asian hotel owners.

Eric has lived in Singapore for the last 26 years, dating from when he opened the Singapore office of Horwath Asia Pacific. He joined Horwath in the early 80's, and was based in Hong Kong prior to his move to Singapore.



**Bryan Lunt**  
Absolute World Group

Bryan Lunt is a true pioneer in the mixed-use resort development industry, having driven the Absolute World Group to become one of Asia's leading shared ownership brands.

Founded in 1998, Bryan's vision to create a widely acclaimed vacation and shared ownership offering has driven the Absolute World Group to become a multi-award-winning global organization. Now, enjoying their 20<sup>th</sup> anniversary year, the Group has developed an award winning boutique resort collection of their own in Thailand.

Following their successful launch of one of the first hotel ownership collections in Asia in 2009, Bryan and his team had the foresight to found the AOCAP Conference, sharing ideas and promoting the correct growth of the industry in Asia and worldwide, passing the reigns to HICAP in 2014, the team are delighted the conference continues with momentum and passion into its 9th year and beyond.

Born in England, Bryan is extremely health conscious and has implemented companywide wellbeing initiatives, providing staff with alternative therapies and launching 180° Wellness at their flagship resort Absolute Twin Sands Resort & Spa in 2016. Bryan is based in Hong Kong with his young family, from where he continues to drive the group to new heights.



**Bingging (Sandy) Luo**  
Horwath HTL

Ms. Sandy Luo is an Assistant Director of Horwath HTL Shanghai with over 10 years experience in the hotel, tourism and leisure industry. She has completed or supervised more than 200 hotel, resort and serviced apartment projects, as well as numerous tourism master plans, with project location covering all the major cities and resort destinations in China. She has been specialized in market and financial feasibility studies, hotel investment analysis, and tourism master planning, while also working across a spectrum of projects in hotel valuation and hotel management contract negotiation. Over the recent few years, Ms. Luo has particularly demonstrated her expertise in hotel asset management, based on her rich experience in hotel market, operation, finance and investment analysis, which includes providing in-depth diagnostics and tailor-made solution packages to various hotels in different stages of their life cycle, or delivering strategic advisory services regarding business or brand development for major hotel owners or management companies. In addition,

Ms. Luo has been devoting herself in several influential research projects, with topics such as “the integration of hotel and retail functions”, “the development of countryside inns in China”, etc., while she has also been invited to several major industry forums/events as a guest speaker.



**Andrew MacGeoch**  
Berwin Leighton Paisner

Andrew MacGeoch serves as the Partner, Head of Asia Real Estate and Infrastructure - Global Head of Hotels Group at Berwin Leighton Paisner. He is a market-leader in the Real Estate, Hospitality and Project sectors and has extensive experience in dealing with infrastructure developments, mixed-use and hospitality & leisure projects. During his 25 years in Asia he has been representing developers, owners, institutional investors, governments and statutory corporations. Andrew regularly advises on the drafting and negotiation of hotel management and related agreements and has been involved in transactions (acting primarily for owners) involving more than 50 hotel and lodging brands predominantly in Hong Kong, Macau, Mainland China, Vietnam and Thailand. These include the Four Seasons, Ritz Carlton, Marriott, Intercontinental, Sofitel, Grand Hyatt, Aman, Shangri-la, St. Regis, W, Sheraton, Regent, Mandarin Oriental, Six Senses, Meridien, Novotel and other brands for hotels and serviced apartments.



**John Melicharek**  
Baker & Hostetler LLP

John Melicharek is the Chair of the Baker & Hostetler Hospitality Industry Team and has been advising clients for over thirty years on business and transactional matters, with a strong emphasis on resorts, hotels and the travel and leisure industry. He regularly counsels clients regarding hotel and resort acquisitions and dispositions, joint ventures, complex financing transactions, raising capital, franchising, leasing, licensing and securities matters.

Mr. Melicharek has developed substantial experience in hotel and timeshare resort development, and drafting and negotiating franchise, license and management agreements. He has also been actively involved in the structuring of numerous mixed use hotel projects containing branded residential, fractional, timeshare or gaming facility components. He also regularly assists clients with construction and working capital financing.

International hotel and resort transactions have been an area of focus for his practice, with an emphasis on mixed-use developments and management relationships in the Caribbean, Central America, Latin America, the Middle East and Asia.

He has been ranked in Chambers USA: America's Leading Lawyers for Business since 2008 in the area of leisure and hospitality and is listed in The Best Lawyers in America in real estate law. He is a frequent lecturer at hospitality industry conferences, offering commentary and opinions on hospitality industry issues, trends, challenges, and news.



**Jonathan Mills**  
RCI Asia Pacific

Jonathan Mills is the Managing Director for RCI's Asia Pacific and India regions, a subsidiary of Wyndham Worldwide Corporation, and the global leader in vacation exchange with more than 4,300 affiliated resorts in approximately 110 countries. Mills is a member of RCI's senior leadership team, leading the execution of strategic priorities across the Asia Pacific and India markets. He is responsible for driving business growth while delivering value to RCI members and affiliates in this thriving region.

Mills' previous experience includes a decade-long tenure with InterContinental Hotels Group (IHG), where he most recently served as head of Operations for Holiday Inn Express and IHG Shared Services based in Bangkok, Thailand. During his 25 year career, he has also worked for renowned companies such as Forte & Le Méridien Hotels and Resorts, Sodexo Prestige and Hilton International.

Jonathan Mills is the Vice President of the Asia Pacific Regional Timeshare Association and Director of the Australia Timeshare and Holiday Ownership Council Limited (ATHOC). He also sits on the board of the New Zealand Holiday Ownership Council (NZHOC).



**William F. Minnock**  
Marriott Vacations Worldwide

Bill Minnock is Managing Director Asia Pacific for MVW. The company has three resorts in Thailand, one resort in Surfers Paradise Australia and in Bali, Indonesia and has Sales operations in these countries plus Japan, China, Hong Kong and India. He joined MVW Asia Pacific in September 2014 and has been focused on expanding the company's footprint in the region.

Prior to his current role, Bill worked for Marriott International for 31 years in numerous leadership positions. He has extensive experience in real estate development and led MVW's Resort Development group from 1994 to 2001. He has extensive experience in Asset Management, Architecture and Construction and Finance. He has also worked in a variety of hotel operations positions, including being the SVP Global Operations Services from 2010 to 2014 and was the GM of the Bethesda Marriott hotel.

Bill is actively involved in establishing the regional timeshare organization for the Asia Pacific region, working with key Timeshare Developers, Exchange Companies and industry leaders.

From January to July, 2014, he served as Executive in Residence for the School of Hotel Administration at Cornell University and lectured at the Cornell and George Washington University. He currently is the President of the Cornell Hotel Society Executive Board.

He attended Cornell University, received a Bachelor's degree in Hotel Administration and an MBA.

Bill and his wife Debra have five children and currently reside in Singapore.



**Isabella Ng**  
RCI Asia Pacific

Isabella is the Director of Business Development for North Asia for RCI. Based in the Singapore office, Isabella and her team are responsible for driving RCI's shared business development and growth goals across the region, by identifying and develop new and existing business partnerships for RCI with leading tourism developers, hospitality companies and holiday clubs.

Isabella brings vast experience in relationship management, leadership and business development in the hospitality and travel industry. Prior to joining RCI, Isabella worked with Orbitz Worldwide, where she was responsible for overseeing the general business performance and partner relationships across the North Asia region.



**Howard Nusbaum**  
ARDA

Howard C. Nusbaum has served as President and CEO of the American Resort Development Association (ARDA) since 2000. Over the past thirty years, he has held executive hotel positions in the private sector as well as executive positions in not-for-profit association management. Howard's role at ARDA includes serving as President of the ARDA Board of Directors, the ARDA International Foundation (AIF) Board of Trustees, and the ARDA-ROC Board. He also serves as Publisher for ARDA's *Developments* magazine, the premier voice in the timeshare industry published 10 times a year.

Outside of ARDA, Howard serves on the Board of Directors of the U.S. Travel Association. Howard is also a frequent speaker on the timeshare and vacation ownership industry, and has presented at the Shared Ownership Investment Conferences in both Asia and the United States. He is a sought-after presenter on financial, international, and vacation ownership topics.

He is a graduate of the University of Cincinnati and the Institute for Organization Management at the University of Notre Dame.

Howard is a passionate advocate for the shared ownership industry, and believes that timeshare is a better way to vacation.



**Michael Qu Qin**  
Law View Partners

Michael Qu is the managing partner of Law View Partners based in Shanghai, China, where his legal practices cover the areas of real estate, foreign investment and mergers and acquisitions. He has extensive experience as a lawyer for over 15 years. In his practice, Michael has successfully represented investors in the real estate, retail and hospitality sectors, senior housing and asset management in dealing with commercial transactions and disputes.

Michael is active in the foreign-invested real estate industry. He is a frequent speaker in the hospitality, senior housing and real estate seminars, such as Alternative Ownership Conference Asia-Pacific (AOCAP), International Association for Housing and Services for the Ageing (IAHSA), ULI Mainland China, etc. He is also a lecturer of China's Legal Training Center, frequently delivering speeches on the topic of the practice on development and operation of commercial and hospitality real estate.

Being a legal professional that has involved in many deals and transactions for years, clients Michael has represented include many world-renowned brands in respect to their product structuring, company and capital formation, project development and acquisitions, regulatory issues on operation, corporate finance, etc.



**Sri Raghavan**  
Biz Sciences LLC

Sri is the Founder and CEO of Biz Sciences. His ten-year old company offers Timeshare Developers a Platform called M-Connect to Prospect and Sell to Millennials via Social Media and other Digital Channels. The Platform comprises of two key Products: Bloctime, a Blockchain technology based social media sales tool and Club Alchemy, a Partner Management Application that allows Developers to aggregate a variety travel experiences tailored to Millennials.

Prior to Biz Sciences, Sri was Senior Vice President of Revenue Management and Analytics at RCI, a Division of Wyndham Worldwide. From 2003 to 2007, he held the responsibility for worldwide pricing and database marketing analytics for over 4000 resorts affiliated to RCI. The Late Management Guru C.K Prahalad, in his last book, "The New Age of Innovation", cited Sri's work in Database Marketing and Analytics at Wyndham as a Best Practice Case Study.

Sri has also spent time with i2 Technologies, Kurt Salmon Associates, a management-consulting firm and as a Professor of Marketing at the University of Missouri. Sri received his PhD from the Fox School of Business at Temple University. His award winning research has been published in prestigious business journals including Management Science and Journal of Business Research.



**Ramesh Ramanathan**  
Sterling Holiday Resorts

Ramesh Ramanathan is the Managing Director of Sterling Holiday Resorts Limited, a leading Vacation Ownership and Experiential Holiday Company in India.

An MBA graduate from the Indian Institute of Management-Calcutta, with over 4 decades of experience that spans across a range of industries, Mr. Ramanathan has nurtured two of the largest Vacation Ownership / Holiday companies in India.

Ramesh's career in the industry began with Sterling Holiday Resorts in 1991, where he worked to successfully position the company in the Global Vacation Ownership market. Also, as the founder of Mahindra Holidays and Resorts, Mr. Ramanathan is responsible for the establishment of the Club Mahindra brand.

Returning to Sterling in 2011, Mr. Ramanathan transformed the company, taking it to new heights. The advancement of the company under him was furthered by its acquisition by Fairfax Financial Holdings Limited – a global investment and insurance holding company, headquartered in Toronto, Canada with global assets worth more than USD 40 billion. Sterling re-launched its brand in December 2017 under his leadership.

Ramesh is the Founder, Member and an Ex- Chairman of the All India Resort Developers Association (AIRDA) and has served on the National Committee of Tourism, Confederation of Indian Industry (CII). Outside of the business world, Ramesh is also a connoisseur of art and Carnatic music.



**Barry Robinson**  
Wyndham Vacation Resorts

Barry Robinson joined Wyndham Vacation Resorts Asia Pacific in September 2003 as CEO and Managing Director and in 2009, launched Wyndham Hotel Group South East Asia and the Pacific Rim. Barry has been the driving force behind many significant new property acquisitions, enhanced resort developments and has brought a renewed customer focus to the business. Under his leadership, both Wyndham Vacation Resorts Asia Pacific and Wyndham Hotel Group have expanded their portfolios throughout Australia, New Zealand, the South Pacific and South East Asia.

In this region, Barry oversees an asset portfolio in excess of AU\$1 billion with more than 180 hotel and vacation resort properties, either open or under development.

With more than 30 years' hospitality experience, Barry has a vast knowledge of the hotel and resort industry – from management, operations, development, branding and franchising. He has held a number of senior leadership positions in the Asia Pacific region and has worked for some of the world's largest hospitality companies including Swiss-Belhotel International, Swissôtel Worldwide Partner Hotels and Choice Hotels International.



**Daniel Tan**  
RCI Asia Pacific

Daniel holds a Bachelor of Science degree from the University of Surrey (UK) majoring in Hospitality & Tourism Management and brings with him extensive experience in the tourism and hospitality industry; specifically in OTAs, B2C, B2B and travel agencies divisions.

In his last position with Qunar.com, he was initially hired as a Business Development Director, and was part of the pioneer team in Singapore. In that role, he contributed towards the setting up Qunar's first overseas office outside of China. In his last role as Regional Director, International Business, Daniel was responsible for the strategizing, managing and executing of Qunar's growth and expansion plans across the whole APAC region (excluding China), and leading a team of 35 staff.



**Timothy Tan**  
Duetto Research Inc



**Mark Wang**  
Hilton Grand Vacations

Mark Wang serves as Hilton Grand Vacations' (HGV) President, Chief Executive Officer and a member of its Board of Directors. He has served as President of HGV since March 2008, overseeing global timeshare operations. Mr. Wang was appointed to this role after serving as Head of HGV Asia for Hilton. He first joined Hilton in 1999 as Managing Director of Hawaii and Asia Pacific and has held a series of senior management positions within HGV.

During Mr. Wang's time as President of HGV, he served on Hilton's executive committee as Executive Vice President and held a dual role as President of Global Sales for the hotel division from 2013 to 2014. He also led Hilton's Asia-Pacific Islander Team Member Resource Group.

While leading HGV, the company experienced eight years of consecutive growth while transforming the business to a capital-efficient model. With 35 years of industry experience, Mr. Wang has earned a reputation as an innovator who brought new, highly effective sales and marketing techniques to the industry. In 1987, he introduced the U.S. timeshare product to the Japanese market.

Prior to joining HGV, Mr. Wang co-founded three independent timeshare companies, where he served as President and COO of each.

Mr. Wang serves on the American Resort Development Association's (ARDA) Board of Directors and Executive Committee, previously served as Vice Chairperson for ARDA Hawaii, and is ARDA's Chair-Elect for 2017.



**Kit Walley**  
Interval International

Kit Whalley is the Director for Business Development in Asia Pacific for Interval International. In this role, Kit is responsible for acquiring new affiliate members to join the Interval International network of resorts, as well as providing service and support to existing clients.

Interval International operates membership programs for vacationers and provides value-added services to its developer clients worldwide. Today, Interval's exchange network comprises more than 3,000 resorts in over than 80 nations. Through offices in 15 countries, Interval offers high-quality products and benefits to resort clients and about 2 million families who are enrolled in various membership programs. Interval is an operating business of ILG (Nasdaq: ILG), a leading global provider of professionally delivered vacation experiences.

Kit received a BA Honours in Chinese and Management from the University of Durham, in conjunction with a one year intensive study at the People's University of Beijing. With over 18 years of experience living and working in Asia, prior to joining Interval, Kit spent six years with Laguna Holiday Club in Thailand where he was Business Development Director and subsequently, Deputy General Manager, working in both the timeshare and property divisions.



**Laura Younger**  
ATHOC

Laura has a business background in membership organisations in Australia and Britain. Laura has a Master of Business administration from Griffith University and a Bachelor of Arts from University of Southern Queensland and is a graduate of the Australian Institute of Company Directors.

Laura has been the General Manager of the Australian Timeshare and Holiday Ownership Council since 2005.

Laura also Chair's the Surfers Paradise Alliance (Events and Marketing Management; Board member and Chair of the Queensland Tourism Industry Council Associations Council, and Deputy President of the Gold Coast Central Chamber of Commerce.



**Tao Zhou**  
Country Garden Hotels Group

Tao currently serves as the president of Country Garden Hotels Group. Country Garden is one of the China's leading integrated property developers. Its revenue recorded RMB550 billion or approximately US\$85 billion in 2017 – ranked No. 1 in China. Country Garden has over 60 hotels with 20,000 rooms in operation in both China and overseas such as in the famous Forest City in Malaysia. Country Garden has more than 50 hotels in pipeline globally particularly in the Belt and Road region.

Prior to joining Country Garden, Tao worked for 5 years as the CEO of Luneng Group Hotel Management Co. in Beijing, China; and 6 years at the hotel asset management division of Morgan Stanley in Tokyo, Japan. Before moving back to Asia, Tao worked for sixteen years in hotel operation and asset management in North America.

Tao earned a BA from Shanghai International Studies University in China and an MBA from Queen's University of Canada. Tao is a Certified Management Accountant (CMA) and a Certified Hotel Asset Manager (CHAM). Tao was a board member of Hospitality Asset Managers Association (HAMA) Japan and currently serves the president of HAMA China. Tao speaks Chinese, English and Japanese.