



**Amrita Banta**

Agility Research & Strategy

Amrita has a 20-year career in growing and developing businesses in Asia and is the Managing Director of Agility Research & Strategy, a luxury research and consulting firm that works with leading global premium brands for insights on Affluent consumers. She is also Executive Director of AFFLUENTIAL, a Global leader on intelligence and data on affluent consumers.

Amrita started her career in advertising working for companies like Saachi & Saachi and J. Walter Thompson and later worked with Harris Interactive, a NASDAQ listed online research firm where she was a business leader for the Asia Pacific region.

Having carried out over 350 consulting engagements across various industry verticals, she has a deep understanding of marketing and insights on luxury consumers across Asia with a key focus on China.

Amrita is frequently invited to speak on the BBC and at International conferences held by Luxury Society, International New York Times, World Retail Congress, International Luxury Travel Market and Robb Report. She was the only Asian speaker speaking on the affluent Asian consumer at the TFWA conference held in Cannes.

Most recently Amrita was on BBC launching the AFFLUENTIAL Millionaire report with results from 415 millionaires across the U.S/China/Hong Kong and Singapore on their outlook to luxury spending in 2016.



**Bill Barnett**

C9 Hotelworks

Bill Barnett is the Founder and Managing Director of C9 Hotelworks, who are a leading consulting firm specializing in hospitality, tourism and real estate in Asia. C9 assists developers, private equity firms, financial institutions, and individual investors in providing market research, feasibility studies, hotel operator negotiations, asset management and transaction/due diligence support. From their base of operations in Thailand the group is considered a leading regional player in market intelligence, and publish regular industry updates. With over 28 year experience in Asia, Bill has held executive roles with prominent international hotel management groups and publicly listed companies. He was awarded a prestigious PATA Gold Award in 2007 and is a member of the ISHC (International Society of Hospitality Consultants).



**Vivek Bhalla**

CASAM Hospitality

Vivek Bhalla is Co-founder of CASAM Hospitality, an asset management and consulting firm providing customized solutions to maximize the long-term value of hospitality assets. The company leadership has over 30 years of experience with the top global hotel chains (Accor, Hilton, Hyatt, IHG and Starwood) across 20 markets in Asia Pacific and the Middle East including Australia, China, India, and South East Asia. In addition the CASAM leadership has worked in senior management positions in all key functions in the hospitality space from sales and marketing, revenue and distribution, operations, development planning and finance, and asset management, enabling a 360 degree perspective to unlocking asset value and consulting solutions.

Prior to this Mr. Bhalla was Senior Director Operations – South Asia with Starwood Hotels and Resorts and was responsible for the Pre-Opening and Operations of the groups 40+ hotels in India and South Asia.

He has also held senior management roles in Sales and Marketing as Director of Revenue Management for Asia Pacific for Starwood Hotels, Corporate Revenue Manager Hyatt International Hotels and Revenue Manager – South East Asia for Hyatt International Hotels.

Mr. Bhalla holds a Master's Degree from Cornell University's School of Hotel Administration.



**Charles Blocker**

IC Partners Limited

A leader with broad based knowledge of real estate development and project finance in Asia, Mr. Blocker brings more than two decades of experience in corporate finance and commercial real estate to IC Partners Limited ([www.invision-capital.com](http://www.invision-capital.com)). Established in January 2011, and based in Bangkok, Thailand, IC Partners serves as an investment and asset manager for a number of hospitality related investment joint ventures investments and family offices in Southeast Asia. IC Partners also supports the business development undertakings of Bangkok, Thailand based In Vision Hospitality Group ([www.invisionhospitality.com](http://www.invisionhospitality.com)) and also works with other international hotel operators and investors. He remains a shareholder of InVision Hospitality.

IC Partners also has development and financial structuring capabilities in both commercial and industrial asset classes within SE Asia and the US. IC Partners works closely with two family offices for direct investments under a managed account structure.

His previous engagements include appointment as Chief Development Officer in 2007 for InVision Hospitality Co., Ltd. and Senior Vice President and Director of Corporate Finance for Gannon International Ltd. and Managing Director of Gannon Realty (Thailand) from 1999-2007 overseeing the company's real estate and industrial development projects in both Thailand and Vietnam.

In 1997-2000 Mr. Blocker served as Chairman and CFO of Asian Trade Alliance, Inc., which later merged with Gannon International. From 1984 to 1997 he was a Senior Banker for Corporate Finance and Vice President of the original Wachovia Corporation, a financial services company in Winston-Salem, North Carolina, USA.

In 1992 Mr. Blocker earned an MBA at the Kenan-Flagler Business School, University of North Carolina-Chapel Hill, with honors. He currently serves as a Trustee of The Kenan Institute Asia. He is also a current member of Kenan-Flagler Business School's International Board of Advisors. Mr. Blocker is a 1984 graduate of Hampden-Sydney College in Virginia, with honors. Mr. Blocker served as a Governor and Vice President of the American Chamber of Commerce in Thailand from 2004 to 2007 and is currently Chairman of AMCHAM's Travel & Tourism Committee.



**James E. Burba**

BHN

Jim Burba is the co-founder and president of Burba Hotel Network LLC (BHN), the worldwide leader in developing and producing conferences for the hotel and tourism investment community. BHN hosts ten events each year around the world including: ALIS, ALIS Law, ALIS Summer Update, AOCAP, HICAP, HICAP UPDATE, HIFI, CHRIS, HOLA, and Hot.E. In 2008, BHN and Google teamed up to host Digital Discovery Day (D3) and in 2011, Burba was retained by the ITC, a joint agency of the UN and WTO to help organize WEDF which focused on tourism development in the least developed countries of the world.

Actively involved in the hotel investment arena for 30 years, Burba was formerly: a principal at Pannell Kerr Forster, Senior Managing Director with Insignia/Hotel Partners, VP/Worldwide Director of Advisory Services at WATG, and President at Horwath HTL (US). A member of the International Society of Hospitality Consultants (ISHC) and the Industry Real Estate Finance Advisory Council (IREFAC), Burba has received numerous honors including the Educational Institute Lamp of Knowledge Award, IREFAC's first Crystal Ball Award, and the ISHC Pioneer Award.

In 2007, California Governor, Arnold Schwarzenegger, re-appointed Burba to his second term on the California Travel & Tourism Commission and he recently served on its Executive Committee.



**Lucas Niccolo Miclat Cauton III**

One-of Collection/Amorita Resort

Nikki Cauton is the dynamic and visionary Chief Executive Officer of One-Of Collection, the Philippine's fastest rising boutique hotel development and management group which include Amorita Resort and Momo Beach House in Panglao Island, Bohol; Sta. Monica Beach Club in Dumaguete; and The Funny Lion in Coron, Palawan. Nikki defines the overall corporate strategy of One-of Collection and oversees property acquisition, management and business development. He is actively engaged in all day to day management decisions and drives the performance of each of the group's hotels.

From 2008 to 2012, Nikki served as the General Manager of Amorita Resort, steering the boutique property to its enviable position as the leading and preferred luxury resort in Bohol. A consummate foodie and traveler, he set the standards for quality of service and delivering signature guest experiences that have made Amorita Resort a consistent TripAdvisor Traveler's Choice Awardee and Certificate of Excellence Hall of Famer. In 2011, he became a Trustee for the Philippine Bohol Arts Foundation, Inc. (PBAFI), an organization that is currently working with One-Of Collection to promote and reinvigorate Bohol as an eco-cultural tourist destination.

Nikki's passion for creating infinitely delightful experiences led him to establish One-of Collection in 2013, thereby becoming one of the youngest movers and shakers in the Philippine tourism industry. A staunch advocate of the environment, he created Project ECHO, the sustainability program of One-Of Collection designed to integrate sustainability in all resort operations, and has since been invited several times to talk about best practices in several ecotourism symposia.

Nikki is a graduate of the Ateneo de Manila University with a Juris Doctor and AB in Political Science. He attended the Cornell-Nanyang Institute of Hospitality Management in Singapore, completing both the General Manager's Program and the Professional Development Program on Hotel Planning and Design.

Before shifting to hospitality, Nikki spent five years practicing litigation and corporate rehabilitation law. He is currently a managing partner at the Africa and Cauton Law Office. He is married to Ria and has three adorable kids, Ava, Emilio, and Javier.



**Paul Chan**

SP Setia Berhad

Paul Chan is the Divisional General Manager, Group Hospitality of S P Setia Bhd Group, Malaysia. Paul is responsible for the development of hotels within the S P Setia Bhd Group and oversees the operations of the Setia City Convention Centre, Setia Alam and the soon to open SPICE Penang Convention Centre. Graduated from the University of Manchester, Institute of Science & Technology ("UMIST"), England with a Bachelor of Science (First Class), he also holds a Masters of Science degree from UMIST. Has over 30 years of in-depth Marketing and Commercial experience, having worked for MNCs in various countries and has handled a wide range of International Brands over the years.

Prior to joining S P Setia Bhd Group in 2012, Paul was the Senior Vice-President, Sales & Marketing of Genting Malaysia Berhad, responsible for the entire Sales & Marketing functions of all the Entertainment Outlets and Hotels, including the Awana Hotels chain; with a combined total inventory of over 8,000 rooms. He was also the Executive Director of Resorts World Tours and the CEO of the Awana Timeshare Ownership Scheme.



**Kevin Colket**  
Starwood Capital Asia

Kevin Colket is Senior Vice President, Acquisitions and the Head of Hotels, Asia, for Starwood Capital Group. Prior to relocating to Hong Kong in 2015, Mr. Colket led Starwood Capital's hospitality acquisition efforts in Europe from the Firm's London office. Since joining Starwood in 2007, Mr. Colket has successfully led over \$2bn in closed equity and debt transactions in the United States and Europe including the purchase and/or development of the 50-Hotel Principal Hayley/De Vere/Four Pillars UK Hotel Platform, the "1" South Beach in Miami, the "1" Central Park in Manhattan, the Hyatt Regency in Minneapolis, and 49% of Hersha Hospitality Management. In addition, Mr. Colket has asset managed many of Starwood's key hospitality investments.

Prior to joining Starwood Capital in 2007, Mr. Colket worked as Director of Acquisitions and Development for Edinburgh Management, a hotel joint venture with the Bank of Scotland. Before that, Mr. Colket held various finance and investment banking positions at Goldman, Sachs & Co., Bank of Boston (now Bank of America) and Paine Webber (now UBS).

Mr. Colket earned an M.B.A. from the Harvard Business School and a B.A. in Economics from Trinity College.



**Ranil De Silva**  
Serendib Leisure Management Limited

Ranil de Silva is the Managing Director of Serendib Leisure, a leading hospitality group in Sri Lanka with a portfolio of six resort hotels. Serendib Leisure is a partnership between the Sri Lankan Conglomerate; Hemas Holdings PLC and the renowned Minor Hotel Group of Thailand, which owns the Anantara and AVANI brands. Since taking the helm in 2010, Ranil has steered the Serendib Leisure Hotels to be one of the most successful hospitality groups in Sri Lanka.

Ranil began his career as a finance professional, having qualified as a Chartered Accountant of Sri Lanka and also as a fellow member of the Chartered Institute of Management Accountants of UK. He also holds a Diploma in marketing from the Chartered Institute of Marketing in UK.

After a stint of 10 years with Ernst & Young as an Auditor and then a Management Consultant, he worked overseas for a Swiss Multi National over-seeing their operations in the Arabian Gulf. He has wide experience locally in diverse industries having previously held the position of Group CEO of the DCSL Group, one of the largest conglomerates in Sri Lanka.

He is currently an Executive Committee member of the Hotels Association of Sri Lanka and a Director of several listed companies including Singer Sri Lanka, a leading white goods manufacturer and distributor.



**Andrew V. Dixon**  
Nikoi Island

Andrew trained as a chartered accountant in Sydney and spent the first 20 years of his career working in banking and finance. From Sydney he travelled to Chile to work, then London and on to Singapore where he lives today. Whilst in Singapore he stumbled across the unspoilt beaches and islands of nearby Indonesia. Together with some friends they acquired an island called Nikoi in 2004. Plans to develop it were hatched whilst camping on the island with their families. Nikoi opened in 2007 to the public and very quickly became a popular destination for Singapore residents looking for an escape. Built from driftwood and without air-conditioning Nikoi is like nothing else on offer in the area. The success of Nikoi led to Andrew quitting his job in 2008 to focus all of his efforts on their future plans. They have acquired another island nearby which is currently being built with bamboo as the primary building material. In 2010 Andrew and his partners established a foundation called The Island Foundation to help improve education standards amongst local children. They have established 6 learning centres and through their programs have had an impact on the lives of over 5000 villagers.



**Olivier D. Do Ngoc**  
Dynasty Investments

Half Vietnamese and half Luxembourgish, prior to co-founding Dynasty Investments in 2007, Olivier spent 14 years with JP Morgan in its Investment Bank, Emerging Markets and Wealth Management divisions initially based in Europe and since the mid 90s in different countries in Asia. Olivier has been involved with various hospitality, real estate development and private equity investments in Vietnam ranging from luxury boutique hotels, mixed-use resort developments and mass market affordable residential apartments to companies operating in various sectors such as IT, hospitality and tourism. His investment fund is known for a bottom-up value based approach with a strategy and execution focused on specific investment themes or sectors making Dynasty a specialized boutique investment fund. Olivier is also an active participant in a range of corporate social responsibility and charity organizations and initiatives in Vietnam and is an advocate for greater private sector participation in social development and is currently amongst the pioneers of Social Responsibility and Impact Venture Capital investing in Vietnam. He serves on the board of various domestic and regional companies as well as on the Board of a Luxembourg based Investment Management company and is a founding member and the current President of the Columbia University Alumni Association in Vietnam. Mr. Do Ngoc received an MBA from London Business School and an MBA with Highest Honors (Beta Gamma Sigma) from Columbia Business School in New York and is currently pursuing a Doctoral degree at Hong Kong Polytechnic University.



**Chantal L. Fernandes**  
Ani Villas

Educated in the UK and of Goan descent, Chantal Fernandes has nearly twenty-years experience in the high-end hospitality sector.

With a passion for scuba diving, Fernandes initially traveled the world as an Instructor for 5 years.

With no hotel experience but with the right attitude and a zest for learning, she was hired by Amanresorts founder, Adrian Zecha to join their flagship resort; Amanpuri. During her nine-year tenure, she readily rose to Villa Manager of the iconic property.

She oversaw the opening of Amanvara's villa development at the brand's outpost in the Caribbean islands of Turks and Caicos, as well as the 28 privately owned beachfront villas at The Nam Hai on Vietnam's China Beach.

Branching out into private consultancy, Fernandes used her broad experience to carry out feasibility studies on land development, design, market assessment and operational protocols for international firms including luxury hotel chain; Jumeriah, award winning; Kata Rocks and property developer; Raimon Land.

Joining Ani Villas in 2014, Fernandes' two most exciting villa developments to date are the Naga Concepts designed Ani Villas Thailand on Koh Yao Noi Island and Reda Amalou's fifteen suite Ani Villas Sri Lanka scattered among the sky piercing palm trees on that island's southern coast.



**Patrick Finn**  
Hyatt Hotels & Resorts

Patrick Finn is Vice President of Real Estate & Development for Hyatt Hotels Corporation in Asia Pacific. He is based in Hong Kong and is responsible for Hyatt's brand development efforts in Southeast Asia (Malaysia, Indonesia, and Singapore) and North Asia (Korea and Japan). Patrick has over 15 years of experience in the hospitality industry and has a successful track record of negotiating hotel and resort contracts in Asia, Europe, Africa, and the Middle East.

Prior to joining Hyatt, Patrick was based in Belgium at the EAME headquarters of Starwood Hotels & Resorts, and has also held positions in consulting and financial services in Chicago and New York.

Patrick is a graduate of Boston University (BA Economics) and the Kellogg School of Management (MBA). He speaks French, Spanish, English, and German.



**Peter Gassner**  
Marriott International

Mr. Gassner has been with Marriott International for five years, and predominately covers the Malaysia, South Korea and Hong Kong markets among other areas in South East Asia.

Prior to joining Marriott he held various roles in operations with Hyatt International in the Middle East and in development with Langham Hotels International in Asia.

Malaysia is one of the key strategic markets for Marriott International in Southeast Asia, with a representation of 8 hotels and a pipeline of 15 hotels across various markets.



**Matthew Gebbie**  
Horwath HTL

Matt transferred to Horwath HTL's Jakarta office in October 2013 from the Singapore office where he began work in September 2004. Whilst at Horwath HTL, Matt has been involved in many projects including market and financial feasibility studies for hotels, resorts, serviced apartments and golf courses across Asia; including Indonesia, China, Thailand, Vietnam, Malaysia, Philippines, Maldives, South Korea and Singapore. Matt has also represented hotel owners in the management company selection process; carried out hotel valuations; and undertaken hotel operations' reviews. Prior to joining HHTL, Matt worked on and off for over ten years in the hospitality industry gaining experience in various areas of hotel and F&B operations in Australia, Canada and the UK. Matt also worked for five years as a solicitor, in both commercial litigation and industrial relations at Freehills (Perth, Australia) and in-house at London Transport (London, UK).



**Robert V. R. Hecker**  
Horwath HTL

Robert manages the Pacific Asia region for Horwath HTL with offices in Tokyo, Beijing, Shanghai, Hong Kong, Kuala Lumpur, Singapore and Jakarta. Since his arrival in the region with Horwath in 1988, he has developed an extensive background and expertise in the region's developing hotel and tourism industries through his direct involvement in the planning and analysis of more than 500 projects located throughout the Pacific Asia region.

Overall, he has over 35 years of experience including work in hotel operations with Pacific Plaza Hotels at various properties in northern California and conducting market and financial analyses for hotels, resorts, cruise ships, convention centers, conference centers and restaurants while with Laventhol and Horwath in San Francisco.

He is also a frequent speaker at industry-related conferences around the region and has published numerous research articles in regional industry publications.



**Marc Hediger**  
Lanson Place Hospitality

Mr. Marc Hediger is the Chief Executive Officer of Lanson Place Hospitality Management. He brings to Lanson Place over 30 years of experience in the hospitality industry, responsible for overall operations of the company and spearheading the expansion of Lanson Place in China and South East Asia.

Mr. Hediger began his career in hospitality management with Hyatt International in 1981. During his 16-year tenure with Hyatt, he was involved in assignments on several continents.

In 1997, Mr. Hediger joined HPL Holdings in Singapore as Senior Vice President and successfully set up Hard Rock Hotels & Resorts International. He also worked for Movenpick Hotels as Corporate Director of Food & Beverage thereafter.

Between 2001 and 2009, Mr. Hediger was Senior Vice President of Development with Shangri-La Hotels Worldwide, where he played a key role in expanding Shangri-La's global presence from 38 hotels to 65 hotels.

Prior to joining Lanson Place in 2011, Mr. Hediger was Senior Vice President of Product and Development at New World Hospitality.



**Benjamin Allan Hirasawa**  
DLA Piper (Thailand)

Ben Hirasawa is a Partner in the Real Estate team, based in DLA Piper's Bangkok and Singapore offices. Ben represents commercial, hospitality, industrial, retail and residential developers in all real property transactions. His practice focuses on providing practical and commercially sound advice to corporate, hospitality and real estate clients on international business transactions by advising on all aspects of the project development cycle, including private equity financings, joint ventures, start-ups, cross-border mergers and acquisitions, management agreements, operational issues, license agreements, and all real property transactions involving hospitality, leisure, industrial, retail, commercial and residential developments.

Ben is also well-known for his hospitality and leisure expertise and has become the go-to individual in Southeast Asia and the surrounding region for several of the world's largest hotel operating companies and hotel owners. As his practice is regional, he maintains offices in Singapore and Bangkok, and currently advises leading hospitality and leisure companies both in Thailand and the region on all aspects of hotel development and operations, including such niche areas as serviced apartments, timeshare, fractional ownership and branded residences is also noted as a recommended lawyer for Real Estate in Thailand, most recently in Asia Pacific Legal 500 2015 and in Chambers Asia 2015, and also has been selected for inclusion in Who's Who Legal Franchise 2015.



**Lalin M. Jinasena**  
Casa Colombo (Pvt) Ltd

Jinasena was born in Colombo, Sri Lanka, and attended S. Thomas' Preparatory School, Colombo, and the Asian International School Colombo. His passion for design was prominent from an early age and was something he developed further by completing an undergraduate degree in product design and a business master at Loughborough University in the UK.

He is married to Fashion Designer Michelle Sielman-Jinasena and lives in Colombo and Singapore.

Lalin began his career in hospitality by managing two hotels belonging to the Jinasena Group. In 2006, he ventured away from the family business and founded LM Jinasena & Co. The group comprises companies, which he created himself, as well as companies, which were built up by his father, Dr. Nihal Jinasena over the last 35 years under the Jinasena Group. The Jinasena Group, a 108-year-old family company and one of the largest conglomerates in Sri Lanka, decided in 2009 to divide its assets between the 4 Jinasena brothers. The companies, which came to Dr. Nihal Jinasena in this division, are now part of the LMJ Group.

The LMJ Group is involved and pioneering in Hospitality and Food & Beverage, manufacturing and export, trading, web development, and includes a subsidiary architecture and interior decor company.

Lalin's Design skills in Architecture, Interiors and Furniture are sought throughout the world. Along with his architecture company he has created interior spaces and buildings for numerous projects that have been hailed in some of the most established design publications. Jinasena's Designs are edgy, modern and have no parallels. Lalin Jinasena: 'I try to remain uninfluenced by other artists' work and hence tend not to read too much about them or to study their styles. The idea is to be free of inadvertent influences when creating designs which I want to come from within'.

Jinasena's most popular work must be the multi awarded Casa Colombo, a private boutique hotel with 12 designer suites and 3 restaurants housed within a grand 200-year-old mansion in Colombo, Sri Lanka. Jinasena acquired the historical building 2006 and restored it in only 8 months time. He designed every piece of furniture and decor himself, solely using craftsmen and materials from Sri Lanka. Casa Colombo has been voted "The Leading Hotel in Sri Lanka 2011" at the World Travel Awards, "2011 Asia Pacific Hotel Award Prize" for best Interior Design and awarded the Certificate of Excellence from Trip Advisor for 2011. Casa Colombo is a Conde Nast Hotlist Hotel and has been praised for its interior in publications such as Wallpaper, AD, Elle, Harpers Bazaar, InStyle.



**Faez Jumabhoy**  
CIMB Investment Bank Bhd

Faez Jumabhoy is Managing Director and Head of Real Estate Finance covering IB and Debt for the CIMB Group.

He joined CIMB in April 2011 with more than 20 years global experience in real estate covering investment advisory; debt financing; equity raising; debt re-structuring and recovery; asset management and property planning and development

He is a Master of Professional Studies (Finance and Marketing) graduate of the School of Hotel Administration, Cornell University, USA and holds a BSc in Business Administration (Finance and Quantitative Methods) from Babson College, USA

He plays an integral role in originating, structuring and executing equity transactions and debt financing with product teams globally

Prior to joining CIMB, Faez advised on over US\$20 billion in advisory, development, financing and equity transactions in over 142 markets and 32 countries across Asia and the Middle East for global clients.



**Mohd Rafin Kadim**  
Park Hotel Group

Mohd K. Rafin is the Chief Corporate Officer of Park Hotel Group. He reinforces and expands the Group's network of hotels in the existing markets. He is also involved in the development of new growth opportunities and spearheads the Group's expansion plans in new markets within the Asia Pacific as the brand expands its portfolio of hotels.

To support the Group's aggressive growth, plans to develop new brands are also underway. Rafin will be part of the focus group that oversees this development while representing the Group's interest with key stakeholders from the region.

An industry veteran with over 30 years of experience in the hospitality industry, Rafin is well-recognised for his strength in people development as well as strategic business alignment and expansion. Leveraging on his experiences and extensive network, he is responsible to further strengthen the Group's positioning and presence.

Rafin has also been actively involved in influencing the hotel industry in Singapore, having served as Chairman of the Singapore Hotel Association's Marketing Group. He has also spearheaded various industry initiatives to boost professionalism in the hotel industry. Prior to Park Hotel Group, Rafin had undertaken leadership positions with reputable hotel chains.

Rafin attended several Executive Development Programmes during his career, including those with Cornell University and INSEAD.



**Vijay Kant**  
Scotiabank

Mr. Kant is a Director in the Global Banking and Markets group of Scotiabank based in Singapore. Mr. Kant covers clients in Real Estate, Gaming and Hospitality sectors in the Asia Pacific region, primarily in Australia, Singapore, Hong Kong, Taiwan and Korea. Prior to moving to Singapore in 2013, Mr. Kant was part of Scotiabank's Global Loan Syndications group based in New York, where he was involved in origination and structuring of loan financings for clients in various sectors, including real estate and hospitality. Prior to moving to Scotiabank, Mr. Kant spent over 8 years in Leveraged Finance departments of Credit Suisse and UBS in New York.



## SPEAKERS

as of February 3, 2016



**David Keen**  
QUO

An evangelist for the power of experiential branding, David Keen is a successful entrepreneur and leading strategist for the travel and hospitality industries. Over the last 20 years, David has published and been interviewed in dozens of publications and has been a featured speaker at numerous conferences, tradeshows and professional events.

David was born in London and educated in New York at Cornell University's School of Hotel Administration. After embarking on his career in London and the United States, David ventured to Asia as a writer and editor, travelling widely in the region.

In 1997, David settled in Bangkok, where he founded QUO, a brand strategy and integrated communications agency. Today, QUO's portfolio spans five continents and includes many of the world's most venerated hotels and resorts, tourism destinations, United Nations agencies, and international organizations. As CEO, David leads a team of over 90 esteemed professionals from around the globe and continues to grow QUO.



**Christopher Kingsley**  
Benchmade Asia (Myanmar) LTD

Christopher Kingsley is the CEO of Wa Ale Resort, Myanmar, an adventure eco-resort located in the Lampi National Park in the Myeik Archipelago, Myanmar. Mr. Kingsley is also founder and CEO of the Lampi Foundation, developed to help fund social welfare and conservation projects in and around the Lampi Marine National Park.

Christopher Kingsley is co-owner of Kingsley-Bate, a leader in the US and Canadian markets for high quality outdoor furnishings and CEO of Brownstone Furniture and Brownstone Upholstery, manufacturer of high quality indoor furnishings based in the USA. Mr. Kingsley has built and owned several factories in both the USA, Myanmar and Indonesia and owns several retail furniture showrooms in China.

Christopher Kingsley lived in Indonesia and Myanmar from 1985 up to 2001 and is presently living in Singapore with his family.



**Thorsten Kirschke**  
Carlson Rezidor Hotel Group

Thorsten Kirschke is responsible for leading the strategic growth of Carlson Rezidor's hotel business in Asia-Pacific. Currently, Carlson Rezidor has over 190 hotels in operation and under development in the region. Carlson Rezidor's brand portfolio includes Quorvus Collection, Radisson Blu, Radisson, Radisson Red, Park Plaza, Park Inn by Radisson, and Country Inns & Suites by Carlson.

Mr Kirschke is a hospitality veteran with more than 25 years of experience. Prior to returning to Asia, he was president of the Americas and the chief operating officer of Carlson Rezidor's global business. During his tenure in the Americas, his achievements include brand revitalization, accelerated development and the creation of an effective, global commercial organization. Previously, he was executive vice-president and chief operating officer for the Rezidor Hotel Group based in Brussels, Belgium. Carlson is the main shareholder of Rezidor, which is one of the fastest growing hotel companies in the world.

Kirschke has a master's degree in hospitality from IMHI Essec University, Paris.



**Tasos Kousloglou**

JLL

Tasos heads the Asset Management function of JLL H&H in Asia Pacific. Over the last few years he has led numerous Asset Management and Hotel Operator Selection assignments in the region.

He was also the President of Hospitality Asset Managers Association (HAMA) Asia Pacific.

Tasos has extensive Asset Management experience working with Hotel Owners and Operators in Asia and the Middle East. Prior to joining JLL in 2011, he headed the Finance and Asset Management function of Emaar Hospitality Group with a prime hospitality asset portfolio comprising luxury and upper upscale hotels, serviced residences, golf clubs and yacht clubs. He also spent six years with OUE Group and Meritus Hotels & Resorts based in Singapore supervising the Asset Management function of the Group's prime hotel asset portfolio in Singapore, China and Malaysia.

He holds a Master of Science in Real Estate from National University of Singapore (REDAS gold medal award), a Master of Science in Financial Engineering (National University of Singapore) and an MBA from University of Macedonia, Economic & Social Sciences. He has also undertaken several Hospitality courses in Cornell-Nanyang Institute of Hospitality Management.



**Eric J. Levy**

Tourism Solutions Intl.

Eric Levy is Managing Director of Tourism Solutions International (TSI). TSI is a hospitality investment firm with more than 20 years presence in Asia. In addition to its investment and asset management activities, it conducts select advisory work that is investment related.

With TSI, Eric was a founding partner with Octagon Capital Partners in 2002 to 2005. At Colony Capital Asia Pacific, Eric was Executive Vice President, where he was involved in various sectors of the real estate industry. His main focus was to drive Colony's hotel investment efforts in Asia.

Prior to returning to TSI, he was the Senior Vice President Growth and Development for Pan Pacific Hotels Group where he had global responsibility for growing the company through acquisitions and third party management contracts.

He was also a Senior Partner with Horwath Asia Pacific and a Founder and President of Horwath Hotel Partners, providing hotel brokerage services primarily to Asian hotel owners.

Eric has lived in Singapore for the last 24 years, dating from when he opened the Singapore office of Horwath Asia Pacific. He joined Horwath in the early 80's, and was based in Hong Kong prior to his move to Singapore. Throughout his tenure in Asia, he worked on hundreds of projects in various countries all over Asia Pacific – Singapore, Malaysia, Indonesia, Thailand, India, China, Sri Lanka, Maldives, Nepal, Cambodia, Vietnam, Myanmar, Laos, Taiwan, Hong Kong, Korea, Japan, Australia, New Zealand, Fiji, the Philippines, Guam (USA) and Saipan.



**Mina Li**

Horwath HTL

Mina Li is a senior consultant in Horwath HTL Hong Kong office. Her areas of specialty in HHTL include hotel market and financial feasibility studies, large-scale tourism destination development and strategic planning, along with undertakings for management contract negotiation, operation review and performance benchmarking for hotels in China and South East Asia.

Before joining HHTL, Ms. Li is a consultant of Aviation Results Management Consulting Company in Hong Kong and has been involved in a number of strategic planning and feasibility studies in the aviation sector in Asia. For hotel operational experience, she was once employed by the Marriott International as a management trainee and worked in several hotel departments in US. She has about 7 years of experience in the hospitality and aviation industries.



**Ian Lien**  
SC Capital Partners Group

Mr. Lien is a member of the investment committee and manages acquisition, value enhancement and realization activities. SCCP has raised USD1.8 billion of equity capital for its RECAP funds. Currently USD850 million is being invested via RECAP IV. Mr. Lien is also a board member of Japan Hotels and Resorts, a Tokyo listed hospitality J-REIT with a market capitalization of USD 2,000,000,000.

Prior to joining SCCP, Ian co-founded Octagon Capital Partners as an Asia focused hotel investment firm providing end-to-end solutions for real-estate investment vehicles it originated in partnership with co-investors. Ian commenced his career in 1988 in development planning with Westin and quickly rose to become the Asia-head of Acquisitions & Development for Westin and eventually Starwood Hotels & Resorts, responsible for managing and coordinating all aspects of growth and development for Starwood in the region, including acquisitions, joint ventures and contract growth.

Ian has a BSc degree in Hotel Administration from Cornell University in 1988 and is a member of ANREV, ULI and CSHA.



**Alan James Montenegro**  
Chroma Hospitality

James brings to his position 24 years of experience in the hospitality industry. Prior to being the Country Manager of Chroma Hospitality, James has worked as the Area General Manager, overseeing the properties under the Crimson and Quest brands. Being a veteran in the hotel operations and management, James has worked over wide range properties, including Hotel Equatorial in Vietnam and Malaysia; Marco Polo; Mandarin Oriental; Shangri-la; The Westin; Hyatt Continental Montreux and Hotel Ascot.

James earned his diploma in Hospitality Management at Les Roches International School of Hotel Management at Bluche, Crans-Montana, Valais, Switzerland and enhanced his management skills at the Cornell University, Ithaca, New York.



**Michael Moret-Lalli**  
Mantra Group

Michael Moret-Lalli joined Mantra Group in June 2008 and has been in the role of Director of Acquisitions since 2010. He is responsible for driving the expansion of Mantra Group's Peppers, Mantra and BreakFree brands into the Australian, New Zealand and Asian markets.

Michael has over 25 years' experience in the hospitality sector; having worked in various roles for Accor Hotels, Outrigger Hotels and Resorts and Southern Pacific Hotel Corporation. He has extensive expertise in the financial and commercial landscape relating to hotel investments, as well as hotel and strata-title operations, asset/funds management, divestments and development/acquisitions.

Mantra Group is the second largest accommodation provider in Australia and New Zealand with over 126 properties currently under management and a strong pipeline of projects set to open across key Asia Pacific destinations over the next 2 years.

Michael holds a Bachelor of Business from The University of Queensland.



**Jesper Palmqvist**  
STR Global

Jesper Palmqvist is based in Singapore as Area Director Asia Pacific for STR Global - leading the company and regional team in sales, strategy and development for the region. He has twenty years of experience in both supplier and aggregator sides in hospitality, online travel and IT through various verticals in regional European IT start-ups and hotel chains, as well as global companies such as Orbitz Worldwide, Wyndham Hotel Group and Groupon. As a strong supporter of big data facilitation he works to increase the engagement in data intelligence and clarify the decision making for hospitality, research and investment companies in Asia Pacific. Jesper frequently presents the latest trends and updates at industry events in the region.

STR Global track supply and demand data for the hotel industry and provide valuable market share analysis for global hotel and investment companies and agencies across the globe



**Victor Kia Hock Pang**

AccorHotels

Singaporean, Victor Pang joined Accor in 1983 at the Novotel Singapore. He was Accor's pioneer team in Thailand opening the Novotel Siam Square and thereafter appointed Marketing Manager Asia based in Accor Bangkok Regional Office.

Victor returned to operational roles in 1994 earning his stripes and held General Manager positions in various Accor hotels in the region. He headed the Sofitel Dalat Palace and Novotel Dalat, Vietnam in his last operational role.

In the year 2000, Victor returned to a corporate role, responsible for Development based at Accor's Regional Office in Bangkok. He is currently Vice-President, Development Thailand, Cambodia, Laos and Myanmar.

Today, in his region, Accor operates 65 hotels with another 16 hotels in the pipeline.



**Barry Robinson**

Wyndham Hotel Group

Barry Robinson joined Wyndham Vacation Resorts Asia Pacific in September 2003 as CEO and Managing Director. In 2009, he launched Wyndham Hotel Group in the South Pacific. Barry has been the driving force behind many significant new property acquisitions, enhanced resort developments and has brought a renewed customer focus to the business. Under his leadership, both Wyndham Vacation Resorts Asia Pacific and Wyndham Hotel Group in the South Pacific have expanded their portfolios throughout Australia, New Zealand, the South Pacific and South East Asia.

Appointed President and Managing Director of Wyndham Hotel Group South East Asia and Pacific Rim on January 1, 2015, Barry continues to lead the expansion of both Wyndham Vacation Resorts Asia Pacific and Wyndham Hotel Group across the region. Barry oversees a property portfolio of more than 81 hotels and resorts under seven different brands.

With more than 30 years' hospitality experience, Barry has a vast knowledge of the hotel and resort industry – from management, operations, development, branding and franchising. He has held a number of senior leadership positions in the Asia Pacific region and has worked for some of the world's largest hospitality companies including Swiss-Belhotel International, Swissôtel Worldwide Partner Hotels and Choice Hotels International.



**Mark Rohner**

Frasers Hospitality Trust

Mr. Rohner is Head of Asset Management at Frasers Hospitality Asset Management Pte Ltd, responsible for the asset management of the portfolio of hotels and serviced residences held by Frasers Hospitality Trust. His role includes working with the hotel management teams to optimize and improve overall operating performance as well as identifying and executing asset enhancement initiatives across the portfolio.

Prior to his current appointment, Mr. Rohner was Vice President – Finance at Shangri-La Asia Ltd in charge of acquisitions and asset management. During his time with Shangri-La he actively asset managed the group's key hotel properties in Asia Pacific and Europe and completed acquisitions in Australia, Hong Kong, Italy and Mauritius totaling over US\$800m.

Mr. Rohner joined Shangri-La from the Government of Singapore Investment Corporation ('GIC'). While at GIC, Mr. Rohner was responsible for the asset management of the fund's hotel properties in Europe, Japan and Australia. He also worked on debt investments and restructurings in Japan. Prior to GIC, Mr. Rohner held corporate positions in revenue management and strategic marketing with Hyatt Hotels & Resorts in Chicago and Lausanne.

Mr. Rohner holds a Bachelor of Science from École hôtelière de Lausanne and an MBA from INSEAD.



**Tony Ryan**

Jones Lang LaSalle

Tony is the Managing Director, Global Mergers & Acquisitions, Hotels & Hospitality Group, Jones Lang LaSalle.

Tony is responsible for providing hotel & hospitality industry clients with strategic and transactional advice on growing their international businesses through corporate and portfolio acquisitions and disposals, capital sourcing, joint ventures and cross border transactions.

Tony is an industry leader with almost 30 years' experience. Prior to commencement with JLL, Tony was a specialist hospitality lawyer.

Tony has Law and Arts degrees from the University of Sydney, Australia and is a graduate of the Advanced Management Program at the Hotel School, Cornell University, New York, USA.



**Gerard Saliot**

Euro Asia Management

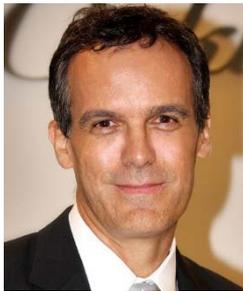
Gerard Saliot is an international businessman with more than 35 years of experience in international trade, business development and property development. Initially he worked for Unilever for 15 years, based in Europe and Africa, and then joined a leading property development company in France called "Fonciere des Champs Elysee".

In 1994, Gerard moved to Asia and founded Euro Asia Management Group with two partners and offices in Hong Kong, Singapore and Jakarta. EuroAsia focuses on Tourism, Hospitality and Leisure Project Development Management as well as Procurement in the Asia Pacific region. EuroAsia specialises in creating world-class destination integrated resorts and provides consultancy and advice to private developers and investors including government ministries and international agencies.

Gerard was the prime initiator and project director of the National Tourism Development Master Plan for the Republic of Indonesia during the period 1995-1998, a joint project between the French and the Indonesian Governments. Later, in 2009-2010, EuroAsia was mandated by International Labour Organisation (ILO) to prepare the East Java Tourism Development Master Plan for the Provincial Government.

Gerard also initiated the development of a 350 hectare integrated resort named Natatola Marine Resort in Fiji Islands with IHG, Four Seasons and Vijay Singh, who designed a Championship 18-Hole Golf course with IMG. This project required the management and implementation of different phases of the resort's development including: negotiating with government bodies and major worldwide hotel and golf operators like Four Seasons, IHG, IMG and Vijay Singh; undertaking financial, legal and marketing evaluation; defining the overall project master plan; and overseeing the architectural, engineering, overall design and environmental impact/assessment work.

In 2013, Gerard established a modular factory-built construction concept in Indonesia called Hospitality Modular Development (HMD) in partnership with Teamworx and Team Module, a Joint Operation to design and build hotels and resorts.



**Dean Rene Schreiber**  
Oakwood Asia Pacific Ltd.

As Managing Director of Oakwood Asia Pacific, Mr Schreiber has overall responsibility for the management of the company, its properties and operations in the Asia Pacific region. He also has primary responsibility for Oakwood's business development, finance, and investor relations. He has the responsibility for locating properties suitable for Oakwood management in each of the Asia Pacific countries, and building the Oakwood brand.

Mr Schreiber has nearly 30 years of experience in the hospitality industry. Prior to joining Oakwood Asia Pacific, Mr Schreiber was the Senior Vice President of Operations with Pan Pacific Hotels Group, a fully owned subsidiary of United Overseas Bank, where he oversaw the management of the performance of the group's portfolio of international hotels, ensuring profitability for stakeholders whilst enhancing the guest and associate experience.

Mr Schreiber's other hospitality career roles include the Group Managing Director of KOP Hotels & Resorts where he oversaw the global development and operations for KOP's hospitality brands, Franklyn Hotels & Resorts and Montigo Resorts; Vice President Operations with luxury hospitality group, Essque in the Middle East; Group Operations Director with Pan Pacific Hotels & Resorts. Mr Schreiber had also worked in various capacities with the Starwood Group; Harbour Plaza Hotels and Resorts, Century International Hotels in Hong Kong and the Holiday Inn Worldwide group in Australia, Hong Kong and Tibet.

An Australian national, Mr Schreiber graduated from Hotel Management from the College of Hotel Management and Tourism in Austria.



**Bernold Schroeder**  
Pan Pacific Hotels Group

Bernold Schroeder is Chief Executive Officer of Pan Pacific Hotels Group, a wholly-owned subsidiary of Singapore-listed UOL Group Limited, one of Asia's most established hotel and property companies. In this role, Bernold is fully responsible for the Group's operations, strategy and performance.

Pan Pacific Hotels Group currently owns and/or manages 40 hotels, resorts and serviced suites in Asia, Oceania, North America and Europe with some 12,000 rooms, including those under development. Headquartered in Singapore, it also has offices in San Francisco, New York, Tokyo, Sydney, Shanghai and Beijing.

Bernold has over 20 years of executive management experience in the hotel industry. Prior to joining Pan Pacific Hotels Group, he was Chief Executive Officer of Jin Jiang International Hotel Management, China's largest hotel group. Bernold has also held senior management positions with Banyan Tree Hotels and Resorts, and worked with Hyatt Corporation in New York and Holiday Inn Asia Pacific in Hong Kong.

Bernold received his education in the hospitality industry in Germany and has completed executive programmes from Cornell University and Stanford University-National University of Singapore. He also holds a Director Certificate from the Thai Institute of Directors Association. A German national, Bernold resides in Singapore with his family.



**Roy Sindhunirmala**  
Twenty One Development

Roy Sindhunirmala is the Founder & CEO of Twenty One Development Group. He is an Industrial Engineer with more than 18 years experience in property developments including commercial, residential, retail and hospitality sectors.

The company's simple vision is to be a world class developer through product innovation. It strives to develop to minimize the impact of its projects on the environment, without leaving the local's social culture behind.

In his hospitality division, Roy has completed several hotel projects such as Park Hotel – Nusa Dua, Bali; Fave Hotel – Rungkut, Surabaya; Swissbel-Inn, Malang; Eden Hotel – Kuta, Bali and Eden Hotel – Bena, Bali.

There are few more projects his the pipeline: An International Chain Hotel on the prominent street of East Surabaya, Balikpapan, Palu, and Samarinda; and another one in the center of south Jakarta.

He is currently focusing on Mekaki Bay Resorts, a Tourism Destination Development project in Lombok across a 5 km stretch of pristine white sands coastal line. The Strategy is to develop the project over 200 ha of freehold ownership land to make 8 plots of 4-5 stars Resorts Hotels and Villas. He is committed to apply sustainability concept in this project and all other project in the future.



**Clarence Tan**  
IHG

Clarence Tan is the Senior Vice President of Development based in Singapore and leads the development efforts for all IHG brands, focusing on growing IHG's presence across key markets in Asia, Middle East & Africa.

Prior to the appointment of his current role, Clarence was the Chief Operating Officer overseeing Southeast Asia (SEA) and Resorts, based in Bangkok. He was then responsible for the operations and performance of nearly 70 hotels in Cambodia, Indonesia, Malaysia, Singapore, Thailand, Vietnam and Philippines.

This year marks Clarence's decade-long career with IHG. He joined the company in 2004 as Head of Finance for the Asia Pacific region, and took on the role of CFO and Head of Operations Support for Asia and Australasia in 2009. Clarence then moved to Tokyo in January 2011 to take on the role of CEO of the IHG-ANA Joint Venture in Japan, overseeing IHG hotels in Japan and Korea before heading Asia Australasia in November 2011.

Prior to joining IHG, Clarence held managerial positions with Raffles Hotels & Resorts. He has more than 16 years of management and consulting experience and spent the majority of his career in the accounting and hospitality sectors.



**Tan Kim Seng**  
Meritus Hotels & Resorts

Highly regarded for his industry expertise spanning close to 30 years in Hospitality and Real Estate Management, Tan Kim Seng is Chief Operating Officer for Meritus Hotels & Resorts, an award-winning Asian hospitality brand under the hospitality division of OUE Limited (SGX-ST: "OUE").

Prior to his current appointment with Meritus Hotels & Resorts, he held senior management roles with Millennium & Copthorne International, Shangri-la Asia, Allgreen Properties, and OUE Limited.

He was also previously Managing Director of the Asia Pacific Region for IFH Worldwide, a global Training and Quality Performance Benchmarking Services provider for the international hospitality industry. Concurrently, he was Managing Director for Peak Hospitality Solutions Pte Ltd, a consultancy providing hospitality revenue and project solutions in the Asia Pacific.

A graduate of the Cornell University School of Hotel Management, Kim Seng has served on various corporate boards in Singapore, to include an SGX-listed company. He has also held key roles with a number of industry associations in Singapore in the following capacities, Director, Singapore Hotel Association, President, Singapore Serviced Apartments Association Advisor, Cornell Nanyang Institute's Advisory Panel, Advisor, SAFRA Strategic Review Steering Committee, Honorary Advisor, Horwath International Hotel Annual Studies Advisory Board Founding Member, Cornell Hotel Society's Singapore Chapter.



**Richard Tan**  
Pan Pacific Hotels Group

Richard Tan, Vice President, Pan Pacific Hotels Group, helms the Group's Serviced Suites portfolio which comprises seven properties in China, Malaysia, Singapore, and Thailand.

He brings with him 12 years of specialised industry experience in the serviced apartment sector. Richard has a background in Finance and a deep knowledge of the Asian market, having spent several years as the Country General Manager (Vietnam) with The Ascott Limited and amongst other portfolios in several other markets in Asia and Europe before joining Pan Pacific Hotels Group in 2012.

Richard is concurrently the General Manager of Pan Pacific Serviced Suites Beach Road, Singapore and PARKROYAL Serviced Suites, Singapore. Under his leadership, the Group successfully grew the brand equity for its Serviced Suites portfolio and delivered successful financial results year-on-year.

He has a Masters Business Administration in Financial Management from University of Western Australia and an Executive Masters in Hospitality Management from the University of Nevada, Las Vegas.



**Teng Ei Liang**  
Keystone Enterprises

Teng Ei Liang is Vice President of Business Development for Keystone Enterprises, a boutique real estate developer based in Kuala Lumpur. He is currently responsible for the growth and development of hospitality assets and brands for the company. Properties opening soon in Kuala Lumpur include a 143-key Alila Bangsar and 440-key VE Hotel in Bangsar South.

Prior to joining Keystone, he held positions in Alila Hotels and Resorts and the Singapore Tourism Board. Most recently, he was Group Director of Alila Hotels and Resorts, heading business development and technical services globally for the management company.



**Fraser K. Thompson**  
AlphaBeta

Dr. Fraser Thompson is Director of AlphaBeta (an economic strategy firm based in Singapore and Australia). Fraser previously led McKinsey Global Institute (MGI), the economic research arm of McKinsey, in Southeast Asia. Fraser has authored numerous articles in leading business and academic publications. His recent publications include "Three paths to sustained economic growth in Southeast Asia" (2014); "Myanmar's moment: Unique opportunities, major challenges" (2013); and "The archipelago economy: Unleashing Indonesia's potential" (2012). Fraser is a frequent speaker at conferences on economic issues in Asia and globally.

Prior to MGI, Fraser was a consultant at McKinsey in London and the Middle East; a consultant for The World Bank; and a tutor at Oxford University. Fraser received a Doctorate and Masters in Economics from the University of Oxford, where he studied as a Rhodes Scholar. He also has undergraduate degrees from Melbourne University (Australia) and Butler University (United States) in Commerce and Arts, majoring in Finance, Economics and Mandarin Chinese.



**Phuong Q. Trinh**  
Marriott International

Ms. Penny Trinh is Country Representative for Marriott International Development Asia Pacific. Penny is looking after growth effort for Marriott International in Vietnam and Thailand for all 14 brands.

Penny has been involved in a number of high profile transactions including the 7 hotels/3000-rooms transaction with TCC Group in 2013.

Penny graduated from Wheeling Jesuit University with a double degrees in Business Administration and International Business.



**Olivier Trinquand**  
Strand Hotel & Cruise

Olivier has a strong operational background with over 35 years of hospitality management experience with International groups such as Accor, Le Meridien and Intrawest, where he worked on assignments in Asia, Eastern Europe, South America and North Africa, before becoming Vice President Lodging for Intrawest Europe.

He has over 25 years' experience as General Manager in over 10 properties worldwide, including managing operations at the prestigious Arc 1950 and Flaine Montsoleil ski villages, and the development of St. Emilion Resort in France. His extensive track record includes assignments as General Manager at Le Meridien Hotels & Resorts in New Caledonia, Guyana and London, the Bristol Hotel in Warsaw, and the Golden Tulip Farah in Casablanca for Louvres Hotels.



## SPEAKERS

as of February 3, 2016



**Christophe Vielle**  
GCP Hospitality

Chris is currently the CEO and co-founder of GCP Hospitality. Since he launched the company in 2008, Christophe has developed a portfolio of over 23 properties and built an impressive performance track record with double digits IRR year on year.

Prior to GCP Hospitality, Chris was General Manager of King Power Hotel Management Company responsible for launching the Food & Beverage outlets of Bangkok's International Airport, launching of the flagship and globally acclaimed Pullman Bangkok King Power Hotel and closely developed the Pullman concept with Accor Group.

Earlier, Chris joined Hong Kong based developer New Way Limited in the capacity of Vice President of Hospitality in charge of the asset management, operations and acquisitions in Asia. Throughout the past 25 years, he held multiple management positions in the hospitality industry including spells in ACCOR and Shangri-La.

In general, Chris has proved his ability to lead through diverse and challenging situations. With a proven track record of accomplishments that include the turnaround of stressed operations; launching / management of hotels and restaurants; creation of new and innovative hospitality products and expansion of established operations.

Chris earned a Hospitality Management Degree from France's Catering School of Thonon in 1983 and he is currently a Board member of the Boutique & Lifestyle Lodging Association. More information on: [www.gcphospitality.com](http://www.gcphospitality.com).



**Chavatik Wanakasemsan**  
Lub'd Co. Ltd

Chavatik (Winn) Wanakasemsan joined the Lub d hostel in 2013 and seventeen years experience in operation, marketing, business development and finance. After two hostels in Bangkok Thailand, his main focus is expand the hostel across the South East Asia and drive Lub d into the leading international hostel.



**Christopher Wong**  
Four Seasons Hotels and Resorts

Christopher Wong is the Senior Vice President, Development Asia Pacific, for Four Seasons Hotels and Resorts. This is his 13<sup>th</sup> year with Four Seasons and in his present capacity, Christopher oversees all of Four Seasons development efforts in the region and has been instrumental in Four Seasons growth in Asia.

Christopher has more than 20 years experience in the Asia Pacific hotel and tourism industry. Before joining Four Seasons, Christopher was based in Hong Kong with Marriott International as Vice President of Development Planning. Prior to that, Christopher was a Director of Horwath Asia Pacific (Singapore), specializing in hospitality, leisure and tourism consultancy.

Christopher received his Bachelor of Science in Business Administration majoring in Hotel and Tourism Management and Master of Science in Finance from the Daniels College of Business at University of Denver. He is a native of Singapore where he currently lives with his wife, Donna, and two sons, Matthew and Zachary.



**David Wray**  
Wyndham Hotel Group

David Wray began his role as the Vice President of Acquisitions and Business Development in October 2015.

David is based in the company's Singapore office and is the driving force behind growing the franchise structure and management opportunities for Wyndham Hotel Group in the South East Asia and Pacific Rim region. Prior to holding this role, David was Senior Director of Acquisitions for Wyndham in the South Pacific.

Before joining Wyndham, David worked as State Manager for Choice Hotels and was responsible for the growth of the property portfolio, sales and marketing and property relationships. During his time with Choice Hotels he was heavily involved in the branding transition from Flag Hotels.

In his 15-year career in the hospitality industry, David has established a solid network of industry colleagues. He has gained extensive experience with identifying new opportunities and locations for properties, which involves analysing properties and advising on best market fit.



**Gerald Yong**  
The Ascott Limited

Gerald Yong is the Chief Investment Officer of The Ascott Limited (Ascott), a wholly-owned subsidiary of CapitaLand Limited. With total assets of over S\$7.1 billion, Ascott is the world's largest international serviced residence owner-operator with a portfolio comprising over 270 properties in 92 cities spanning 25 countries across Asia Pacific, Europe, the Gulf region and United States of America.

Gerald is also concurrently the Managing Director of Ascott Global Serviced Residence Fund, a US\$600 million private equity joint venture fund with Qatar Investment Authority and the Chairman and member of the Investment Committee of Ascott Serviced Residence (China) Fund, a fully invested US\$500 million private equity fund.

Prior to this, Gerald was Ascott's Senior Vice President based in Shanghai where he oversaw all business development activities for the North Asia region. He was concurrently the Managing Director of Ascott Serviced Residence (China) Fund Management Private Limited. In 2006, he played an instrumental role in the IPO of Ascott Residence Trust (Ascott REIT). Gerald assumed the role of Head of Investment & Asset Management since the inception of Ascott REIT and spearheaded the acquisitions of several properties across Australia, China, Japan, the Philippines, Vietnam and United States of America.

Gerald holds a Master of Business Administration (Distinction) degree, specialising in Corporate Finance and Financial Markets, from the Imperial College Business School on a full Chevening scholarship by the British Foreign Commonwealth Office. He also obtained an Honours degree in Mechanical Engineering from the National University of Singapore on a full undergraduate scholarship from SembCorp Industries Ltd.